

**C25** Approve an amendment to the agreement with Technical Resource Management, LLC, dba Cordant Health Solutions, for drug testing and confirmation testing services which increases maximum compensation.

## STAFF REPORT

**BOARD MEETING DATE:** May 13, 2025

**CATEGORY:** Consent Calendar 25

**SUBJECT:** Approve an amendment to the agreement with Technical Resource Management, LLC, dba Cordant Health Solutions, for drug testing and confirmation testing services which increases maximum compensation.

**DEPARTMENT:** Support Services

**SUPERVISORIAL DISTRICT #:** All

**DEPARTMENT CONTACT:** Monica Fugitt, Director of Support Services, (530) 225-5515

**STAFF REPORT APPROVED BY:** Monica Fugitt, Director of Support Services

<b><u>Vote Required?</u></b>	<b><u>General Fund Impact?</u></b>
Simple Majority Vote	No Additional General Fund Impact

### **RECOMMENDATION**

Approve an amendment to the agreement with Technical Resource Management, LLC, dba Cordant Health Solutions, to provide drug testing and confirmation testing services which increases compensation by \$10,000 for a new maximum compensation of \$160,000, retaining the term to June 30, 2025.

### **DISCUSSION**

The County of Shasta entered into an agreement with Technical Resource Management, LLC, dba Cordant Health Solutions (Cordant) effective July 1, 2022, to provide drug testing materials and confirmation testing services for various County departments.

Cordant is a reputable forensic and toxicology laboratory that provides insights to help improve outcomes and more effectively manage substance use disorder and treatment. Solutions include drug testing devices, laboratory drug testing, rapid drug test devices, and specimen collection services. These services are used by Probation and Social Services.

During a recent review of expenditures, it was determined there was a need to increase the maximum compensation \$10,000 to provide for drug testing through June 30, 2025. This will allow County departments to continue to use drug testing and confirmation testing services for the remainder of the term.

### **ALTERNATIVES**

The Board may choose not to approve the recommendation, request additional information, or provide alternate direction to staff. This is not recommended as Probation and Social Services have an immediate need for drug testing services. Without these services Probation is unable to determine if clients are abiding by the terms of their release, and Social Services is unable to perform Court ordered drug screenings for the assessment of child safety.

### **OTHER AGENCY INVOLVEMENT**

County Counsel has approved the amendment as to form. Risk Management has approved the amendment. The Recommendation has been reviewed by the County Administrative Office.

### **FISCAL IMPACT**

There is no Additional General Fund impact from this amendment. The funds involved with this amendment are included in the FY 2024-25 Adopted Budget.

**ATTACHMENTS:**

1: Cordant – Second Amendment

**SECOND AMENDMENT TO THE AGREEMENT BETWEEN  
THE COUNTY OF SHASTA AND TECHNICAL RESOURCE MANAGEMENT, LLC DBA  
CORDANT HEALTH SOLUTIONS**

This Second Amendment is entered into between the County of Shasta ("County"), a political subdivision of the State of California, and Technical Resource Management, LLC, a Delaware Limited Liability Company, DBA Cordant Health Solutions, a federally registered trademark ("Consultant").

**RECITALS**

WHEREAS, County and Consultant have previously entered into an agreement effective July 1, 2022, for the purpose of providing drug testing materials and confirmation testing services ("Original Agreement"); and

WHEREAS the original Agreement was amended on December 15, 2023, to increase the maximum compensation payable to Consultant by \$100,000 for a new maximum compensation of \$150,000 and to extend the term for an additional one year ("First Amendment"); and

WHEREAS, County and Consultant desire to amend the Agreement to increase the maximum compensation payable to Consultant by \$10,000 for a new maximum compensation of \$160,000; and

WHEREAS, the Original Agreement and the First Amendment are collectively referred to as the "Agreement."

NOW, THEREFORE, the Agreement is amended as follows:

I. Section 3. **COMPENSATION**, Subsection A. of the Agreement is amended as of the effective date of this Second Amendment in its entirety to read as follows:

A. Consultant shall be paid according to the prices listed in Attachment A, attached hereto, and incorporated herein, for the services described in this agreement. In no event shall the maximum amount payable under this agreement exceed \$160,000.

II. **REAFFIRMATION**

In all other respects, the Agreement, as amended, and any attachments, remains in full force and effect.

III. **ENTIRE AGREEMENT**

The Agreement, as amended, and any attachments, constitute the entire understanding between County and Consultant.

IV. **EFFECTIVE DATE**

Unless otherwise provided, this Second Amendment shall be deemed effective as of the last date it is signed by both Parties.

***SIGNATURE PAGE FOLLOWS***

**IN WITNESS WHEREOF**, the Parties hereto have executed this Second Amendment to the Agreement. By their signatures below, each signatory represents that they have the authority to execute this Second Amendment and to bind the Party on whose behalf their execution is made.

**COUNTY OF SHASTA**

Date: \_\_\_\_\_

\_\_\_\_\_  
KEVIN W. CRYE, CHAIR  
Board of Supervisors  
County of Shasta  
State of California

ATTEST:

DAVID J. RICKERT  
Clerk of the Board of Supervisors

By: \_\_\_\_\_  
Deputy

Approved as to form:  
JOSEPH LARMOUR  
County Counsel

RISK MANAGEMENT APPROVAL

Signed by:  
By: Trisha Weber  
3FA8930A101C40F...  
Trisha C. Weber  
Assistant County Counsel  
04/28/2025 | 7:33 AM PDT

Signed by:  
By: Dolyene Lane  
63C6541BCE38944C...  
Dolyene Lane  
Risk Manager  
04/25/2025 | 12:02 PM PDT

**CONSULTANT**

Date: 04/25/2025 | 12:00 PM PDT

DocuSigned by:  
By: Decia Stenzel  
C3535A323360495...  
Decia Stenzel  
Chief Executive Officer

Date: 04/25/2025 | 11:17 AM PDT

Signed by:  
By: Hank Hathaway  
3005F754BFD483...  
Hank Hathaway  
Chief Revenue Officer  
Technical Resource Management dba  
Cordant Health Solutions  
Tax I.D. #: On file